1		PREFILED TESTIMONY OF
2		MAUREEN E. GURGHIGIAN
3		
4	Q:	Please state your name and business address?
5	A:	My name is Maureen E. Gurghigian and I am a Senior Vice President at First Southwest
6		Company's Lincoln, Rhode Island office located at 652 George Washington Highway.
7		
8	Q:	Please state your duties at First Southwest Company.
9	A:	I provide financial advisory services to issuers of municipal debt, primarily in the State of
10		Rhode Island. In addition, I have supervisory responsibility for First Southwest's
11		involvement with borrowings by the State of Rhode Island, numerous public agencies and
12		30 Rhode Island municipalities. The Rhode Island office assists clients with the origination
13		of more than \$800 million in public financing issues each year. We serve as financial
14		advisor to the Pawtucket Water Supply Board and the City of Pawtucket. The firm serves
15		more than 1,600 municipalities, including more than 400 in New England. Last year First
16		Southwest Company was involved in the issuance of more than \$12 billion in municipal
17		obligations.
18		
19	Q:	Please describe your qualifications and experience.
20	A:	I hold a masters degree in business administration from the University of Rhode Island. I
21		am a registered Municipal Principal with the Municipal Securities Rulemaking Board.
22		Prior to joining First Southwest on June 8, 2001, I worked for Fleet Bank and/or Fleet
23		Securities for 16 years, all in municipal finance. From 1993 through 2000, I served as
24		Manager of the New England Investment Banking Group of Fleet Securities, Inc. Before
25		joining Fleet, I spent 8 years in Rhode Island State Government, including four years as
26		Director of the Governor's Policy Office under then Governor J. Joseph Garrahy.
27		
28	Q:	Have you previously testified before the Public Utilities Commission on rate related
29		matters?
30	A:	Yes, I have provided testimony before the Public Utilities Commission and the Division of
31		Public Utilities on behalf of the Pawtucket Water Supply Board and other municipal
32		utilities, most recently in connection with Dockets involving the Kent County Water
33		Authority, the Narragansett Bay Commission.
34		

1	Q:	Please describe your role in this proceeding.
2	A:	I have consulted with the Pawtucket Water Supply Board ("PWSB") and its financing team
3		with respect to the financing of the new Water Treatment Plant and distribution lines and
4		the refinancing of the debt issued by the Pawtucket Public Buildings Authority ("PBA")
5		and the City of Pawtucket ("City"). I have been asked to provide an update on the plan of
6		finance and its impact upon proposed rates.
7		
8	Q:	What are the current borrowing plans of the Pawtucket Water Supply Board and how
9		have they changed since the last filing?
10	A:	It was the intent of the PWSB to implement its plan of finance as detailed in the last rate
11		filing on a consolidated basis, first to defease the outstanding debt of the City of Pawtucket
12		and the PBA and second, to provide funds for construction of the new treatment plant and
13		the PWSB Capital Improvements Plan ("CIP"). As noted in the testimony of Pamela
14		Marchand, the PWSB has experienced a delay in the selection of a vendor for the treatment
15		plant DBO which has resulted in a delay in that portion of the plan of finance. Following is
16		a review of the financial structure and a summary of the changes required by these
17		developments.
18		
19		Review of Financial Structure
20		The financing structure as envisioned involves the use of subsidized loans and market-rate
21		revenue bonds from the Rhode Island Clean Water Finance Agency ("RICWFA") secured
22		solely by water rates and charges. In accordance to the Safe Drinking Water Act
23		Amendments of 1996, Rhode Island has created a Drinking Water State Revolving Fund
24		("DWSRF") administered by the RICWFA to provide financial assistance to water
25		suppliers. This fund uses federal capitalization grants and state matching funds to provide
26		subsidized (25% below market-rate) loans to water suppliers for qualifying projects listed
27		on the Project Priority List maintained by the Department of Health. Under the proposed
28		plan of finance, the DWSRF will provide a significant portion of the capital funding for the
29		PWSB's capital program.
30		
31		The plan of finance requires the development of a new credit structure that does not solely
32		rest on the City of Pawtucket but on revenues from all of the water system's customers who
33		benefit from the capital program. The contemplated credit structure does not utilize a

general obligation support of the City of Pawtucket.

1 2

In addition to subsidized loans and market rate revenue bonds, IFR funding will be used for a portion of the capital program on a pay-as-you-go basis.

Summary of Required Changes to Plan of Finance

It is now the intent of the PWSB to proceed with the defeasance of its current debt structure which is detailed below. The requirements of the CIP are such that we recommend decoupling the elements of the plan of finance to enable the PWSB to obtain funds for cleaning and lining prior to borrowing for the treatment plant. The PWSB's plans to seek financing as soon as possible from the RICWFA to defease the PBA debt currently outstanding [including the \$10 million bond anticipation notes] and the City General Obligation Debt which is the responsibilty of the PWSB. At the same time, the PWSB will seek subsidized loans from the RICWFA for its "new money" capital projects, namely the cleaning and lining so as not to miss the 2003 construction season. The PWSB has no additional authority to borrow either through the PBA or the City for its planned capital projects. It must now turn to the RICWFA for DWSRF loans. Under the PWSB's current debt structure, it will be required first to defease or payoff the PBA debt with the proceeds of new loans in order to make the required revenue pledge to the RICWFA.

A:

Q: What is the PWSB's current debt structure?

The revenues of the PWSB are currently used to repay lease revenue bonds issued by the PBA and general obligation bonds issued by the City. Debt service on the PBA bonds is paid by the PWSB under a sublease agreement with the City. The City and the PBA have entered into a lease under which payments made by the PWSB under the sublease will be paid by the City to the PBA for benefit of the bondholders. The PWSB is also responsible for the repayment of approximately \$2.4 million of outstanding general obligation bonds issued by the City of Pawtucket before the creation of the Public Buildings Authority. These bonds were issued for the purpose of capital treatment, transmission, distribution and storage facilities of the water system.

Q: Why is defeasance of the PPBA Bonds necessary?

A: The security provisions in place for the PPBA Bonds would put any additional revenue bonds in a subordinate position to the outstanding PPBA Bonds, since the system and all its assets are currently pledged to the PPBA Bonds. Such a structure would result in a lower-

rated and much higher interest cost for the major capital investment contemplated by the PWSB. Second, the capacity of the PPBA is limited to approximately \$60 million or 50% of the City's Budget in total outstanding debt by statute. The PBA statute also restricts the size of any single PPBA issue to no more than 15% of the City's Budget in any single year – or an annual cap of approximately \$20 million. Indeed, the PWSB's entire capital needs over the next 10 years including the water plant and distribution system overhaul could exceed the PPBA capacity by \$75 million to \$100 million.

A:

Q: What are the expected impacts upon ratepayers the changes in the plan of finance?

In the short run, we expect no major changes directly related to the proposed debt structure. That is the bond payments will be structured initially to match the current bond payments. However, to the extent additional series of bonds and/or loans are required as a result of the modified plan of finance, the PWSB will experience additional costs of issuance. In addition, the delay in the treatment plant financing would extend the overall debt schedule into a later fiscal year. It should also be noted that it will not be possible to fix the interest rates on the future debt until the PWSB can enter into a loan agreement with the RICWFA with a definite spending plan. At this time, that will only be possible for the two series of defeasance or refunding bonds and the small new money component contemplated for the 2003 construction season.

Q: What are the advantages of the proposed approach to the plan of finance?

A: The RICWFA DWSRF offers the lowest cost of borrowing (25% below market rates) to the PWSB. This reduction in interest cost results in significant savings for the PWSB ratepayers and the administrative experience of the CWFA will support efficient program management.

A:

Q: What are the savings expected from the use of the SRF loans?

The SRF subsidized interest rate is 25% below market rate. The estimated savings on interest over the life of a typical \$10 million loan is \$1.5 million. That differential would result in savings of \$12 million over a 24 to 26 year period for the expected \$80 million in subsidized loans planned for the next four borrowing cycles.

Q: What is projected schedule of debt and debt service over the next 10 years?

The plan of finance now contemplates the refunding or defeasance issues with a \$5 million new money component in 2003, followed by the treatment plant financing as soon as a vendor is in place. The issues will be structured to match the existing debt service in fiscal 2003. It is expected that additional loan agreements in 2004, 2006 and 2007 will be put into place to fund the next \$30 million portion of the distribution system program to be paid from borrowed funds.

A:

The following table provides the anticipated debt service schedule. [A more detailed schedule, including notes and assumptions is provided in MG-1.]

	Taxable	Tax-exempt	Tax-exempt	RICWFA	New
	Refunding	Refunding	DWSRF	Expenses	Net Annual
Fiscal	Bonds	Bonds	Loans		Debt Service
Year		& 2003			
		New Money			
2004	\$899,808	\$1,321,237	-0-	\$100,000	\$2,321,045
2005	785,908	1,799,765	\$ 540,297	100,000	3,266,364
2006	788,783	2,383,910	1,572,934	100,000	4,715,551
2007	786,083	2,345,713	5,186,327	100,000	8,288,046
2008	782,933	2,351,563	5,903,091	100,000	9,007,510
2009	784,333	2,351,933	5,900,835	100,000	9,007,014
2010	785,295	2,345,803	5,903,216	100,000	9,004,238
2011	735,545	2,349,373	5,900,029	100,000	8,954,870
2012	731,970	2,346,800	5,901,170	100,000	8,949,864

2	Q:	What are the issuance costs that are anticipated for the plan of finance?
3	A:	RICWFA loan policies and procedures and federal guidelines permit the utilization of loan
4		proceeds to fund these transaction expenses. The issuance costs will include origination
5		fees for RICWFA, Bond Counsel, Agency Counsel and Financial Advisor. The PWSB's
6		costs include Borrower Bond Counsel and advisory fees. Other project costs include
7		underwriter's discount, document printing and trustee fees. The overall cost of issuance
8		[exclusive of bond insurance] is estimated at 2.2% of total loan amount.
9		
10	Q:	Why does the plan of finance include a mix of debt financing and IFR?
11	A:	The PWSB plan of finance involves the use of IFR funding for approximately 50% of the
12		distribution system program from 2002 to 2010. The PWSB developed this strategy in
13		order to reduce its reliance on long-term debt for projects that will have immediate benefits
14		and to effectively develop the mechanisms to demonstrate that it has sufficient rate
15		revenues to make its annual debt service obligations. The plan of finance contemplates that
16		during each fiscal year, once the PWSB has been certified to be in compliance with its
17		coverage requirements, the IFR funds will be "freed" for capital projects.
18		
19		The DWSRF program has established that net revenues (gross revenue less operating
20		expenses) must be equal or exceed 125% of annual debt service. The PWSB expects the
21		RICWFA and the bond rating agencies insurers will require the PWSB to maintain
22		coverage at that level or higher.
23		
24		Before the PWSB begins to make debt service payments on the DWSRF loans, all rate
25		revenue approved for capital will be directed to reserves that may be required under the
26		loan agreements and to the IFR program.
28		
29	Q:	Does this complete your testimony?
30	A:	Yes, it does

	[1]		[2]			[4]	[5]	[6]			[7]	[8]			[9]
Fiscal	Taxable	Ta	x-Exempt	10/1/2003		4/1/2004	4/1/2006		4/1/2007	P	rojected	Pr	ojected		Total
<u>Year</u>	Refunding	Refun	d/\$15 Million	\$50 Million	5	\$10 Million	\$10 Million		\$10 Million	De	bt Service	RIC	WFA Fees	Loa	n Payments
6/30/2004	\$ 899,808	\$	1,321,237	\$ -	\$	-	\$ -	\$	-	\$	2,221,045	\$	100,000	\$	2,321,045
6/30/2005	785,908		1,669,689	-		710,768	-		-		3,166,364		100,000		3,266,364
6/30/2006	788,783		2,253,834	860,779		712,155	-				4,615,551		100,000		4,715,551
6/30/2007	786,083		2,215,637	3,762,635		712,924	710,768				8,188,046		100,000		8,288,046
6/30/2008	782,933		2,221,487	3,767,095		713,074	712,155		710,768		8,907,510		100,000		9,007,510
6/30/2009	784,333		2,221,847	3,763,151		712,605	712,924		712,155		8,907,014		100,000		9,007,014
6/30/2010	785,295		2,215,727	3,765,701		711,518	713,074		712,924		8,904,238		100,000		9,004,238
6/30/2011	735,545		2,219,297	3,764,538		709,811	712,605		713,074		8,854,870		100,000		8,954,870
6/30/2012	731,970		2,216,724	3,764,560		712,486	711,518		712,605		8,849,864		100,000		8,949,864
6/30/2013	733,395		2,214,314	3,765,560		714,336	709,811		711,518		8,848,935		100,000		8,948,935
6/30/2014	734,495		2,220,834	3,767,332		710,361	712,486		709,811		8,855,320		100,000		8,955,320
6/30/2015	735,270		2,215,334	3,764,773		710,768	714,336		712,486		8,852,967		100,000		8,952,967
6/30/2016	735,720		1,224,559	3,762,779		710,349	710,361		714,336		7,858,105		100,000		7,958,105
6/30/2017	735,845		1,220,399	3,766,042		714,105	710,768		710,361		7,857,520		100,000		7,957,520
6/30/2018	735,645		1,213,359	3,764,354		711,830	710,349		710,768		7,846,305		100,000		7,946,305
6/30/2019	735,120		1,178,359	3,762,613		713,730	714,105		710,349		7,814,277		100,000		7,914,277
6/30/2020	734,270		1,176,594	3,765,510		714,599	711,830		714,105		7,816,909		100,000		7,916,909
6/30/2021	733,095		1,176,214	3,762,838		714,436	713,730		711,830		7,812,144		100,000		7,912,144
6/30/2022	731,595		1,141,854	3,764,392		713,243	714,599		713,730		7,779,412		100,000		7,879,412
6/30/2023	734,770		(2,111,302)	3,764,860		711,018	714,436		714,599		4,528,381		100,000		4,628,381
6/30/2024	1,227,295		-	(164,745)		(33,570)	713,243		714,436		2,456,659		100,000		2,556,659
6/30/2025	1,231,170		-	-		-	711,018		713,243		2,655,430		100,000		2,755,430
6/30/2026	1,231,295		-	-		-	(33,570)		711,018		1,908,743		100,000		2,008,743
6/30/2027	1,227,670		-	-		-	-		(33,570)		1,194,100		100,000		1,294,100
6/30/2028	1,230,295		-	-		-	-		-		1,230,295		100,000		1,330,295
6/30/2029	1,228,420		-	-		-	-		-		1,228,420		100,000		1,328,420
6/30/2030	1,227,045		-	-		-	-		-		1,227,045		100,000		1,327,045
6/30/2031	1,230,795		-	-		-	-		-		1,230,795		100,000		1,330,795
6/30/2032	1,228,920		-	-		-	-		-		1,228,920		100,000		1,328,920
6/30/2033	 174,420										174,420		100,000		274,420
Total	\$ 26,397,200	\$	31,425,995	\$ 64,694,769	\$	13,500,547	\$ 13,500,547	\$	13,500,547	\$	163,019,604			\$ 1	166,019,604

NOTES

- [1] Taxable Refunding of PBA series 1996 bonds and certain City General Obligation Bonds
- [2] Tax-Exempt Refunding of PBA series 1995 bonds and certain City General Obligation Bonds; bonding of \$10 milllion PBA Bond Anticipation Notes and \$5 million New Money [3]
 - Initial DWSRF borrowing for Treatment Plant, Capitalized Interest and Costs of Issuance
- [4] [6] Series of \$10 million DWSRF borrowings for Distribution System and other PWSB CIP projects
- [7] Projected New Debt Service
- [8] Projected RICWFA Annual Fees, subject to negotiation with the RICWFA
- [9] Projected total loan payments (Debt Service plus Annual Fees)

ASSUMPTIONS: Interest Rates for [1] & [2] estimated as of the market of January 8, 2003 (7.4% Taxable, 4.67% Tax Exempt). Interest Rates for [3] - [6] estimated at a subsidized rate of 4.125%